



Trade Opportunities Alert

May 15, 2013

Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Offices. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

NOTE: The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

1. WINDOW PANES- CHILE
2. SBS BOARD- MEXICO
3. PRINTING MACHINE PARTS & CARDBOARD- BRAZIL
4. INTENSIVE CARE UNIT BEDS- CHILE
5. PROBES FOR MOLECULAR CYTOGENETICS- BRAZIL
6. HOSPITAL EQUIPMENT- BRAZIL
7. PORK- CHILE
8. INDUSTRIAL AND AGRICULTURAL MACHINES- ISRAEL
9. AGRICULTURAL MACHINERY AND EQUIPMENT- ISRAEL
10. BULK PEANUTS- CANADA
11. FREEZE-DRIED HERBS- CANADA
12. FOODSERVICE EQUIPMENT- CANADA
13. BEANS AND PULSES- CANADA
14. RAW PEANUTS- CANADA
15. MEAL CORN- CHINA
16. EQUESTRIAN PRODUCTS & SUPPLIES- ISRAEL
17. BIOMASS MACHINERY- ISRAEL
18. LIGHTING EQUIPMENT- ISRAEL
19. POWER TRANSMISSION BRACKETS- MEXICO
20. BULB EATERS AND WASTE TREATMENT MACHINERY- BRAZIL
21. COMPUTING AND COMMUNICATIONS PRODUCTS- ISRAEL
22. AUTOMOBILE SUSPENSION SYSTEMS- MEXICO
23. GEAR LEVER KITS- MEXICO
24. SPORT AND FISHING BOATS- MEXICO

BUILDING & CONSTRUCTION OPPORTUNITIES

ID#: MAY152013TOA01

PRODUCT 1: WINDOW PANES

Chilean service organization seeks Georgia supplier of residential and/or industrial glass window panes equipped with photovoltaic cells capable of absorbing solar energy to generate electricity. The company is adding a new line of products to its construction business offering, which includes solar energy solutions that are able to generate warm water and electricity for new housing, offices and industrial developments.

Deadline: July 31, 2013

ID#: MAY152013TOA02

PRODUCT 2: SBS BOARD

Mexican manufacturer seeks Georgia company for the direct purchase of SBS board in various widths. The company is one of the largest printing companies in Mexico and is seeking direct supply from cardboard mills.

Deadline: October 31, 2013

ID#: MAY152013TOA03

PRODUCT 3: PRINTING MACHINE PARTS & CARDBOARD

Brazilian manufacturer seeks Georgia company for the direct purchase of printing machine parts and raw material such as cardboard. The company manufactures paper and notebooks.

Deadline: July 10, 2013

CONTACT

Alice Carson

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Georgia Department of Economic Development

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MEDICAL & BIOTECH OPPORTUNITIES

ID#: MAY152013TOA04

PRODUCT 4: INTENSIVE CARE UNIT BEDS

Chilean service organization seeks Georgia company for the direct purchase of intensive care unit beds. The company presently owns four clinics and has aggressive expansion plans into new clinics.

Deadline: July 31, 2013

ID#: MAY152013TOA05

PRODUCT 5: PROBES FOR MOLECULAR CYTOGENETICS

Brazilian service organization seeks Georgia company for the direct purchase of probes for molecular cytogenetics.

Deadline: July 10, 2013

ID#: MAY152013TOA06

PRODUCT 6: HOSPITAL EQUIPMENT

Brazilian manufacturer seeks Georgia company for the direct purchase of hospital equipment such as sterilization equipment, autoclaves, surgical tables, washers and others.

Deadline: July 10, 2013

CONTACT

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AGRICULTURAL OPPORTUNITIES

ID#: MAY152013TOA07

PRODUCT 7: PORK

Chilean distributor seeks Georgia company for the direct purchase of pork boneless ham leaned to blue. The company is one of the top three meat distributors in Chile.

Deadline: July 31, 2013

ID#: MAY152013TOA08

PRODUCT 8: INDUSTRIAL AND AGRICULTURAL MACHINES

Israeli distributor seeks Georgia company for the direct purchase of industrial and agricultural machines including: tractors, forklifts and vehicle mounted cranes.

ID#: MAY152013TOA09

PRODUCT 09: AGRICULTURAL MACHINERY AND EQUIPMENT

Israeli distributor seeks Georgia company for the direct purchase of agricultural machinery and equipment related to seeding, planting and harvesting a variety of produce. Products include: harvesters, seeders, sprayers, brushing and washing drum systems, among others.

ID#: MAY152013TOA10

PRODUCT 10: BULK PEANUTS

Canadian manufacturer seeks Georgia company for the direct purchase of bulk peanuts. The company does their own roasting and packaging, specializing in traditional Mediterranean roasting.

ID#: MAY152013TOA11

PRODUCT 11: FREEZE-DRIED HERBS

Canadian distributor seeks Georgia company for the direct purchase of freeze-dried herbs to be used in food.

ID#: MAY152013TOA12

PRODUCT 12: FOODSERVICE EQUIPMENT

Canadian distributor seeks Georgia supplier of mid to large size foodservice equipment, including mixers, ice machines, refrigerators and stoves. The company represents a number of restaurant equipment manufacturers.

ID#: MAY152013TOA13

PRODUCT 13: BEANS AND PULSES

Canadian manufacturer seeks Georgia company for the direct purchase of beans and pulses, including peas, chickpeas and lentils. The company imports and distributes food products and is looking to expand their U.S. supplier base.

ID#: MAY152013TOA14

PRODUCT 14: RAW PEANUTS

Canadian manufacturer seeks Georgia company for the direct purchase of raw peanuts in bulk form. The company will provide the processing.

ID#: MAY152013TOA15

PRODUCT 15: MEAL CORN

Chinese manufacturer seeks Georgia company for the direct purchase of corn by-product, known as meal corn or DDGS. The company is also looking for raw soybean or raw maize.

Deadline: May 10, 2014

ID#: MAY152013TOA16

PRODUCT 16: EQUESTRIAN PRODUCTS & SUPPLIES

Israeli distributor seeks Georgia company for the direct purchase of equestrian related products and supplies including: horse feed, supplements, treats and other supplies. Riding equipment sought includes: saddles, bridles and pads. The company is also seeking equipment for stables such as feeders, storage and pest control.

CONTACT

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CONTACT

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ENVIRONMENTAL OPPORTUNITIES

ID#: MAY152013TOA17

PRODUCT 17: BIOMASS MACHINERY

Israeli government agency seeks Georgia company for response to bid opportunity for bio-energy methods of enhancing biomass, machinery for the treatment of biomass including pyrolysis systems, breeding plants for bioethanol and biodiesel, and machinery for mechanical harvesting of biodiesel.

Deadline: December 31, 2013

ID#: MAY152013TOA18

PRODUCT 18: LIGHTING EQUIPMENT

Israeli distributor seeks Georgia company for the direct purchase of high quality lighting at affordable prices for indoor and outdoor usage. The company is seeking creative designs and quality products to incorporate into their product offerings. The company imports from over 20 companies, and has a network of 50 branches throughout Israel.

ID#: MAY152013TOA19

PRODUCT 19: POWER TRANSMISSION LINE BRACKETS

Mexican power utility organization seeks Georgia company for response to bid opportunity for brackets for power transmission and distribution lines. The company will purchase 40,000 brackets used in power transmission towers to affix ceramic high voltage insulators. The purchase procedure is open to international suppliers under a competitive purchasing process which will be announced in the upcoming weeks.

Deadline: June 15, 2013

ID#: MAY152013TOA20

PRODUCT 20: BULB EATERS AND WASTE TREATMENT MACHINERY

Brazilian service organization seeks Georgia company for the direct purchase of bulb eaters and waste treatment machinery. The company has imported one bulb eater and intends to import a larger quantity. The company offers services such as: residual characterization, consulting services for transportation and treatment of residuals and effluents treatment.

Deadline: July 10, 2013

CONTACT

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ICT OPPORTUNITIES

ID#: MAY152013TOA21

PRODUCT 21: COMPUTING AND COMMUNICATIONS PRODUCTS

Israeli distributor seeks Georgia supplier for the direct purchase of computing and communications products, hardware and software, for both the retail and whole sectors in Israel. Products include: laptops, computer and TV screens, professional monitors and hard drives.

CONTACT

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ADDITIONAL OPPORTUNITIES

ID#: MAY152013TOA22

PRODUCT 22: AUTOMOBILE SUSPENSION SYSTEMS

Mexican distributor seeks Georgia supplier of aftermarket suspension systems and components for cars and trucks. The company is interested in new suppliers.

Deadline: October 31, 2013

ID#: MAY152013TOA23

PRODUCT 23: GEAR LEVER KITS

Mexican distributor seeks Georgia supplier of gear lever kits. The company is a wholesale distributor of auto parts and has national coverage in Mexico.

Deadline: October 31, 2013

ID#: MAY152013TOA24

PRODUCT 24: SPORT AND FISHING BOATS

Mexican distributor seeks Georgia suppliers of sport and fishing boats. The company has over 15 years of experience selling boats in Mexico.

Deadline: August 15, 2013

CONTACT

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For information on Trade Opportunities Alerts, please contact Danielle Pascual
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