



Trade Opportunity Alert

September 17, 2012

Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Offices. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

1. AUDIO-VISUAL MATERIALS - BRAZIL
2. CONSULTING SERVICES FOR TOURISM- BRAZIL
3. WATER CONSULTING SERVICES - BRAZIL
4. HARDWOOD LUMBER - ISRAEL
5. REPRESENTATIVE, DISTRIBUTOR, OR AGENT ROLE - ISRAEL
6. RAW MATERIALS FOR PAINT - ISRAEL
7. FLOOR AND WALL COVERINGS - ISRAEL
8. MEDICAL EQUIPMENT AND NATURAL MEDICATIONS - ISRAEL
9. RF MICROWAVE PRODUCTS - ISRAEL
10. VERTICAL OR HORIZONTAL LATHES - CHILE
11. INDUSTRIAL SAFETY EQUIPMENT - CHILE
12. INSULIN PUMPS - UNITED KINGDOM & IRELAND
13. FIRMWARE PROGRAMMING FOR E-BOOKS - MEXICO
14. TEACHING TOOLS FOR SPEED READING - MEXICO
15. E-BOOK DEVICES - MEXICO
16. NPS SOFTWARE -MEXICO
17. COMPONENTS FOR HEATING AND AIR CONDITIONING UNITS - CANADA
18. CONSTRUCTION EQUIPMENT PARTS - CANADA
19. POLYSTYRENE AND PLASTAZOTE TYPE FOAMS - CANADA

NOTE: Interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

OPPORTUNITIES IN BRAZIL

PRODUCT 1: AUDIO-VISUAL MATERIALS

Brazilian government agency seeks companies or institutions that are able to provide technical and professional services specialized in the development and reproduction of audio-visual and printed material for dissemination of successful experiences with issues related to education.

Deadline: 9/20/2012

PRODUCT 2: CONSULTING SERVICES FOR TOURISM

Brazilian state government seeks consulting services for preparation of a business plan to market a national park as a tourist destination in regional, national and international markets.

PRODUCT 3: WATER CONSULTING SERVICES

Brazilian government agency seeks consulting services for the evaluation of corrosion and fissures caused by corrosion within a certain region. The main objective is to develop hydrogeological knowledge about corrosion and its impacts within a specific hydrographic region.

CONTACT

Mr. José Madeira
Managing Director
Georgia Department of Economic Development – Brazil
T: +55 (11) 3051.7208
jmadeira@georgia.org

OPPORTUNITIES IN ISRAEL

PRODUCT 1: HARDWOOD LUMBER

Third generation Israeli business seeks hardwood lumber including poplar, red oak, white oak, walnut, soft maple, and hard maple.

PRODUCT 2: REPRESENTATIVE, DISTRIBUTOR, OR AGENT ROLE

Israeli company specialized in representing foreign companies in Israel seeks a role as a representative, distributor, or agent for U.S. imports related to aerospace, electronics, and hi-tech industries.

PRODUCT 3: RAW MATERIALS FOR PAINT

Leading Israeli paint manufacturer seeks raw materials for the following: decorative and industrial paints, special application paints for aircraft, railroads and ships, advanced construction materials, emulsions for the paint industry, paper and cardboard, adhesives for construction and wood, printing ink, automobile paints, floor paints, powder coatings, road marking paints, gypsum, and sealants.

PRODUCT 4: FLOOR AND WALL COVERINGS

Leading Israeli importer seeks floor and wall coverings. The company's products include flooring - wood and laminate; designed wallpapers; designed panels; carpets; PVC flooring - (industrial and domestic) and synthetic grass.

PRODUCT 5: MEDICAL EQUIPMENT AND NATURAL MEDICATIONS

Israeli company seeks medical equipment focused on trauma, first-aid and aesthetic products, as well as natural medications.

PRODUCT 6: RF MICROWAVE PRODUCTS

Israeli company seeks manufacturers of RF Microwave products such as amplifiers, antennas, and semiconductors.

CONTACT

Mr. Ronan Kenan
Managing Director
Georgia Department of Economic Development – Israel
T: +972 (9) 957.0270
rkenan@georgia.org

OPPORTUNITIES IN CHILE

PRODUCT 1: VERTICAL OR HORIZONTAL LATHES

Chilean company seeks new and/or used lathes. Vertical lathe requirements include: maximum working height ability 2,200 mm; swing diameter over the bench 2,000 mm; working piece weight 5-7 tons. Horizontal lathe requirements include swing diameter over the bench 800 mm and bed length 2,000 mm.

PRODUCT 2: INDUSTRIAL SAFETY EQUIPMENT

Chilean manufacturing company seeks a supplier of industrial safety equipment, particularly masks, breathing filter masks, gloves, goggles, overalls and garments.

CONTACT

Mr. Brian Wilson
Managing Director
Georgia Department of Economic Development - Chile
T: +56 (2) 335.2910
bwilson@georgia.org

OPPORTUNITIES IN UNITED KINGDOM & IRELAND

PRODUCT 1: INSULIN PUMPS

UK health system seeks supply of insulin pumps and related products.
Deadline: 3/21/2013

CONTACT

Mr. Mike Harling
Managing Director
Georgia Department of Economic Development - UK & Ireland
T: +44 (0)1672 851 619
mharling@georgia.org

OPPORTUNITIES IN MEXICO

PRODUCT 1: FIRMWARE PROGRAMMING FOR E-BOOKS

E-Book content developer is seeking providers of firmware programming capabilities.

PRODUCT 2: TEACHING TOOLS FOR SPEED READING

Book distributor in Mexico interested in teaching tools for speed reading. This includes the technology, related software and teaching aids.

PRODUCT 3: E-BOOK DEVICES

Publisher in Mexico interested in e-Book devices that compete with products like Nook, Kindle, etc.

PRODUCT 4: NPS SOFTWARE

Business consulting firm in Mexico interested in Net Promoter Score (NPS) software.

CONTACT

Mr. Fernando Hanhausen
Managing Director
Georgia Department of Economic Development - Mexico
T: +52 (55) 5280.1521
ghanhausen@georgia.org

OPPORTUNITIES IN CANADA

PRODUCT 1: COMPONENTS FOR HEATING AND AIR CONDITIONING UNITS

Current importer of components for heating and air conditioning units is interested in any new, competitively priced components from the State of Georgia.

PRODUCT 2: CONSTRUCTION EQUIPMENT PARTS

Heavy equipment distributor that offers servicing, parts, repair and rental of construction equipment is interested in sourcing other parts for rental machines, such as control panels, gauges or monitoring systems.

PRODUCT 3: POLYSTYRENE AND PLASTAZOTE TYPE FOAMS

Canadian company seeks a source of Polystyrene and Plastazote-type foams used in clothing and accessory design.

CONTACT

Ms. Gail Morris

Managing Director

Georgia Department of Economic Development - Canada

T: (+1) 416.255.1170

gmorris@georgia.org

For information on Trade Opportunities Alerts, please contact Danielle Pascual
dpascual@georgia.org or 404.962.4061

