



TRADE OPPORTUNITIES ALERT

AUGUST 2011

Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Offices. For assistance in following-up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

PRODUCTS / SERVICES SOUGHT IN THIS BULLETIN:

1. Co-packing facilities (services) – *Canada*
2. Products / services in mining industry – *Chile*
3. Various opportunities in Japan – *see the list below*

The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and company profile when responding to these opportunities.



SERVICE: CO-PACKING FACILITIES IN GEORGIA

A Canadian company supplying retail displays that contain materials used to pack items for mailing (paper, tape, bubble) is looking for a Georgia co-packing facility that has excess capacity to build, pack and ship the displays.

CONTACT

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PRODUCT: PRODUCTS / SERVICES IN MINING INDUSTRY

A Chilean firm is looking for Georgia companies that supply products and / or services in the mining industry and are willing to invest or set up a joint venture in Chile. Examples of services include: engineering firms, energy efficiency companies, environmental services companies, catering services, companies that have technology for working at high altitudes, etc.

\$2.8

billion in exports in 2009

223

deals in 2009

722

Georgia companies assisted in 2009

The Chilean firm is working directly with the Chilean Economic and Development Agency (CORFO). CORFO will evaluate companies interested in the opportunity, and, if they meet the criteria stipulated by CORFO, they will receive the following:

- Ability to attend the [5th International Investment Forum](#) (October 17th-20th) for mining industry suppliers.
- Accommodations for 4 nights (October 16th through October 20th).
- Travel arrangements in Chile, including the costs of transportation in Santiago as well as airfare if travel to other parts of Chile is required)
- Matchmaking appointments in Chile.
- Interpreter services if required.

CONTACT

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OPPORTUNITIES IN JAPAN

Japanese companies importing products listed below are interested in working with Georgia companies with products that might be complementary to their current offerings.

Products sought:

- High-quality industrial machinery - <http://www.kbk.co.jp/en/index.html>
- High-quality aluminum honeycomb panels - <http://www.showa-aircraft.co.jp/en/index.html>
- High-quality sprinkler systems - <http://www.globen.co.jp/en/index.html>

Please contact Kathy Oxford for the above trade opportunities in Japan.

CONTACT:

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Disclaimer -The names of these companies are given without prejudice or guarantee. To the best of our knowledge these leads are legitimate. However, the Georgia Department of Economic Development cannot guarantee a successful business transaction and normal business precautions should be observed.

