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## [VNS Corporation Ranks in Top 50 Building Materials Suppliers in the Nation](#) [1]

On 11 Jul, 2013

### ***Pictured: Gary Campbell, President & CEO of VNS Corporation***

VNS Corporation, headquartered in Vidalia, GA since 1947, ranks number 45 in the PROSALES 100. The PROSALES 100 is the premier report on construction supply companies that garner at least a third of their revenues from professional builders. Retail oriented companies are excluded, thus making it possible to examine more accurately the pro-oriented side of the lumber and building material industry.

The annual report released May 15, 2013 by Hanley Wood's PROSALES magazine found that PROSALES 100 companies sold a total of \$29.74 billion worth of goods in 2012, up 13.3% from their 2011 total sales.

Gary Campbell, President & CEO, stated, "This is quite an accomplishment for VNS Corporation. We continuously rank in the top 50 of this distinct group of building material providers." VNS Corporation has seen a 16% increase from fiscal year ending 2011 to fiscal year ending 2012. VNS opened a Choo Choo Build-It Mart location in Jacksonville, FL during this time and reopened a location in Richmond Hill as a roofing distributor. Campbell stated, "We have seen a marked increase in building permits in the past year and national indicators are showing a 25% increase for 2013. It is a good sign for the home building industry overall."

VNS Corporation is the parent company of four divisions and two wholly owned subsidiaries. Choo Choo Build-It Mart is a full line store and lumber yard structured to serve single family customers. Choo Choo stores are located in Greensboro, Dublin, Perry, Rincon, Kingsland, and Jacksonville, FL. Also operating under the Choo Choo name are the Richmond Hill roofing and distribution yard and a window and door showroom in Brunswick. Wholesale Building Products (WBP) specializes in multi-family and light commercial construction throughout the United States. WBP's focus is working with general contractors to supply material to build apartments, student housing, retirement communities, military privatized housing and assisted living homes. Bestline Sash & Door in Ailey, GA, is a manufacturer of interior and exterior door units. Bestline door units include Hershey Warnock fire-rated certifications and many of their door units are Energy Star Certified. Charlie's Discount Building Materials sells on a cash and carry basis, with a primary focus on wood cabinets



and flooring. ProCon Construction Services, LLC, offers general contractors labor and contract administration services. ProCon sells construction materials and labor as one package to both the single family and multi-family builder. TrussMart Building Components, LLC, rounds out the manufacturing side offering customer designed wood and metal roof trusses, engineered floors and box stairs to residential and commercial builders.

Visit <http://www.vnscorp.com> [2] for additional information.

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